

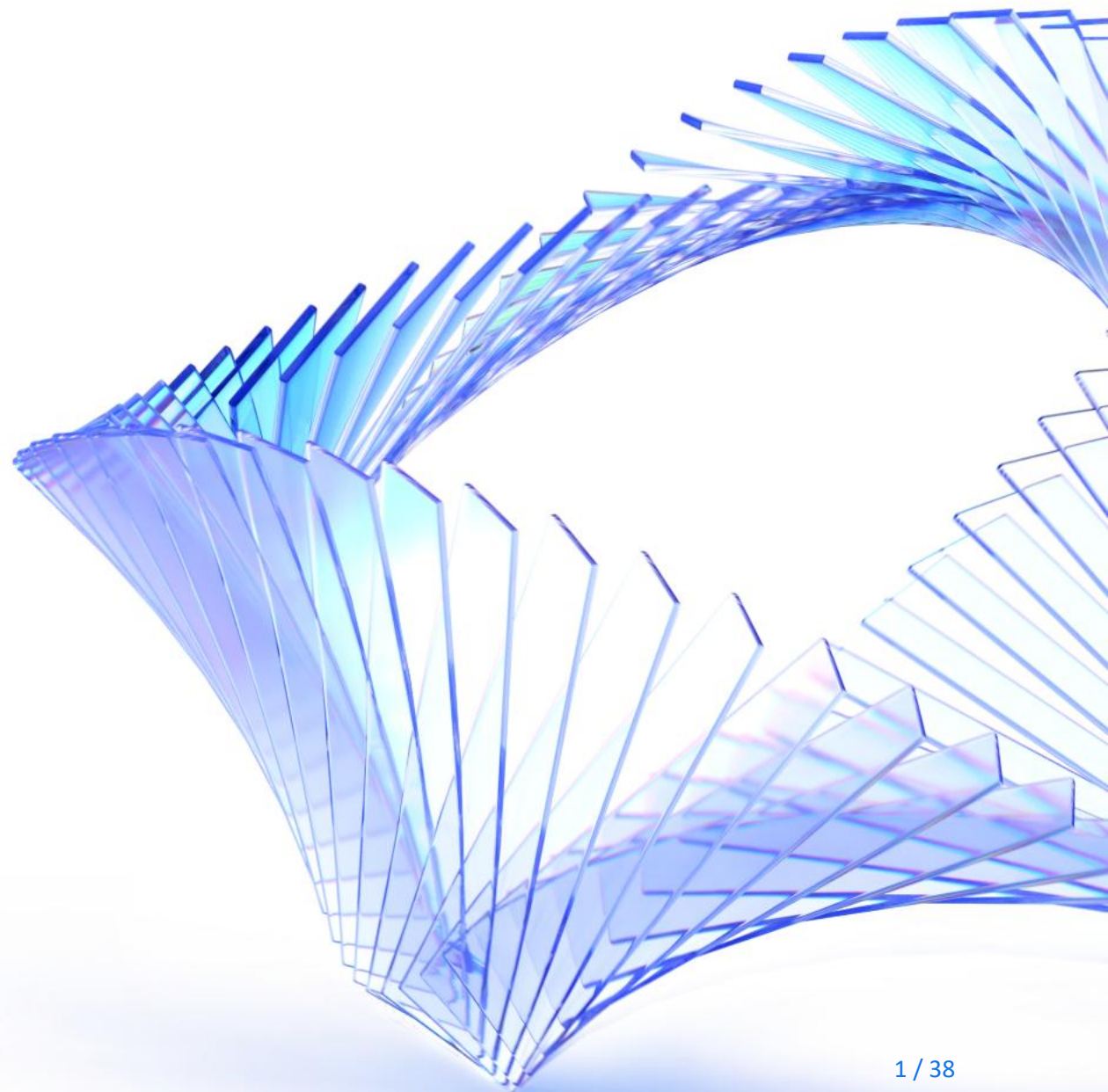


Company Profile

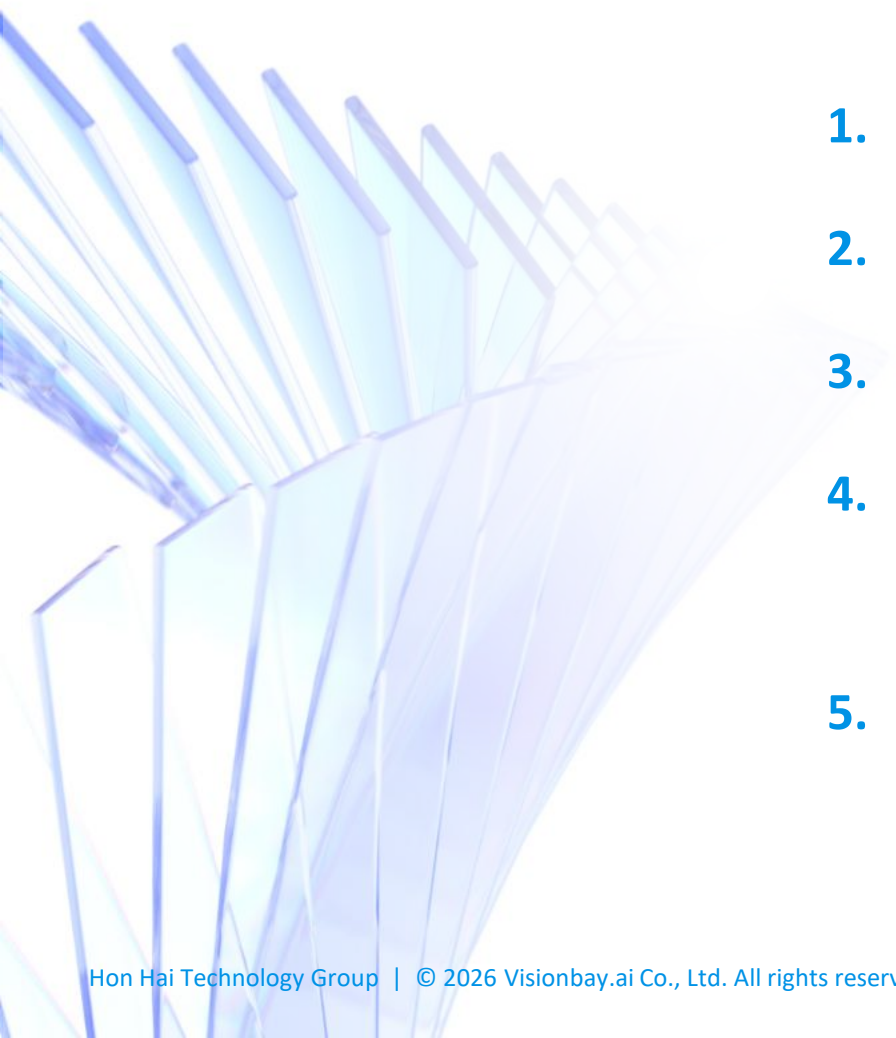
Empowering the Future of AI

CEO | Neo Yao

2026-04-08



Agenda

- 
1. Core Vision
 2. Project Mars
 3. Modular Service
 4. Strategic Partner Collaboration
 5. Five Pillar Blueprint
 6. Geographical Distribution
 7. Responsibility in Industrial Transformation
 8. Cost Efficiency & Engineering Management
 9. Infrastructure as Competitiveness
 10. Investment & Financial

Core Vision

Powering Asia's AI Future

Started in Taiwan, built for the complete sovereign AI value chain.

Core Vision

Powering Asia's AI Future

Cost-competitive

Integrate Foxconn's manufacturing, design, and supply chain resources to ensure hardware cost optimization.

Rapid Deployment

Secure key resources and vertically integrate from the application layer to the infrastructure layer, enabling end-to-end rapid deployment of AIDC clusters.

Application Integration

Bridge the gap between compute resources and real-world AI implementation, shortening the time from compute power to actual business value.

Project Mars

Unprecedented investment and cross value chain collaboration across compute resources, supply chain integration, operations, and AI application enablement empower clients with flexible and pragmatic AI transformation solutions that shorten the path from compute to model, from model to application, and from application to business value.

US\$ 5.5B

Fund Raising Capital

100MW

1st Phase Scale

**Cross-Value Chain
Integration**

GPU x Supply Chain x
Computing Ops x Application

Modular Service

Our goal is clear: to build a fast, easy-to-use, and cost-effective AI solution.



GTM

Accelerating the Path from Compute to Business Value

Operation

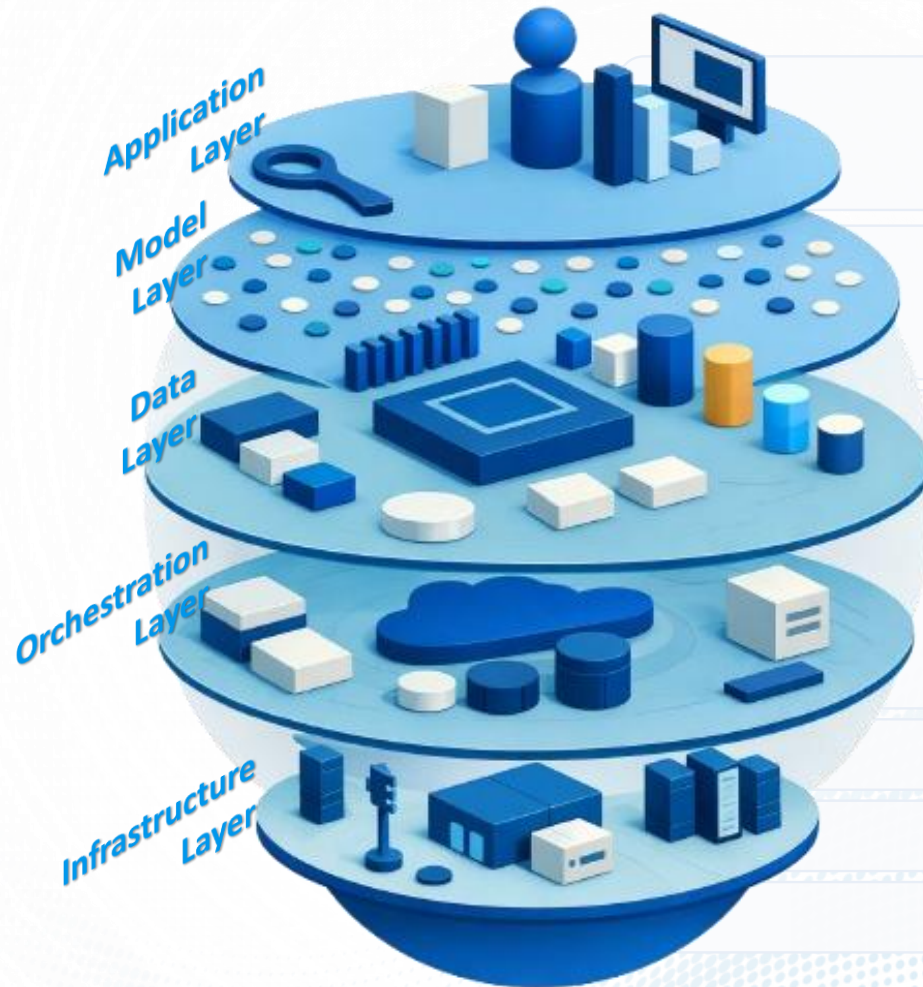
Maximize Performance & PUE

Facility

Cost efficiency and faster TTM

Strategic Partner Collaboration

If you want to go fast, go alone. If you want to go far, go together.



OpenAI



Five Pillar Blueprint

01



Energy & Land Resources

Ensure stable and rapidly deployable infrastructure.

02



Government Relations

Accelerate administrative approvals to enable faster execution.

03



Operational Efficiency

Deliver energy- and cost-efficient solutions to accelerate AI ecosystem growth.

04



AI Application Deployment

Shorten the time for exploring and deploying AI applications effectively.

05



Value Chain Integration Capability

Provide end-to-end, flexible solutions based on needs.

Geographical Distribution

From Taiwan to Asia-Pacific, powering the next wave of AI innovation.

»» Key Factors for Site Selection



**Reliable &
Stability Infra.**

(Land, Power)



**Renewable Energy
Availability**



**Policy & Government
Support**

(Strong government backing and rapid
processes in the selected region)



Responsibility in Industrial Transformation

Infra. Driver



National-Level AI Computing Backbone

Creating a scalable, energy-efficient, and secure AI cloud infrastructure that democratizes access to high-performance computing for enterprises and research institutions.



Industry Accelerator



AI Adoption Across Industries

Turning compute power into real-world applications through domain-specific collaboration and AI acceleration programs.

Ecosystem Collaborator



Connect Government, Academia, and Startups

Building a collaborative AI hub that drives digital transformation, nurtures talent, and attracts global innovation.

Cost Efficiency & Engineering Management

Under the premise of ensuring engineering quality, we balance speed and cost through detailed cost analysis and close collaboration with all stakeholders, ensuring every investment delivers maximum value. Given the large-scale infrastructure projects, even small efficiency gains can result in significant cost savings.

A graphic showing a stylized cityscape at night with glowing lights and a blue overlay. The text 'Supply Chain Optimization' is written in white.

Supply Chain Optimization

Establish stable partnerships with Level X–Level XII suppliers to ensure quality consistency and cost control.

A graphic showing a woman in a white lab coat pointing at a blackboard covered in colorful sticky notes. The text 'Project Management' is written in white.

Project Management

Adopt agile project management methodologies to ensure overall timelines meet expectations.

A graphic showing a hand using a calculator on a desk, with a digital overlay displaying a percentage sign and various numbers. The text 'Cost Control' is written in white.

Cost Control

Establish a cost governance organization and mechanisms to prevent budget deviations and enhance financial discipline.

The Evolution of Intelligence



From Muscle to Machine to Intelligence.
Humanity's next great leap begins with AI.

AI Infrastructure Defines Who Wins

AI infrastructure is the “factory” that produces intelligence. Whoever builds and controls it will shape the next generation of technological and economic competitiveness.



Technology Innovation

Shorten R&D cycles and raise barriers to entry.



Economic Competitiveness

Safeguard data and technology autonomy.



Talent Development

Foster end-to-end AI talent across industries.



National Security

Drive industrial ecosystems centered on AI infrastructure.

Building Asia's AI Factory

Why Visionbay.ai?

-  Backed by Foxconn and NVIDIA.
-  Integrating global strengths with Foxconn's design, manufacturing, and leading supply chain capability ensures AI hardware competitiveness.
-  Accelerating AI adoption with sovereign AI-ready solutions for governments and enterprises.



2026~2033

US\$ 5.5B

Fund Raising Capital

100MW

1st Phase Scale

US\$ 0.43-1.81B

Revenue

41%

avg. GP

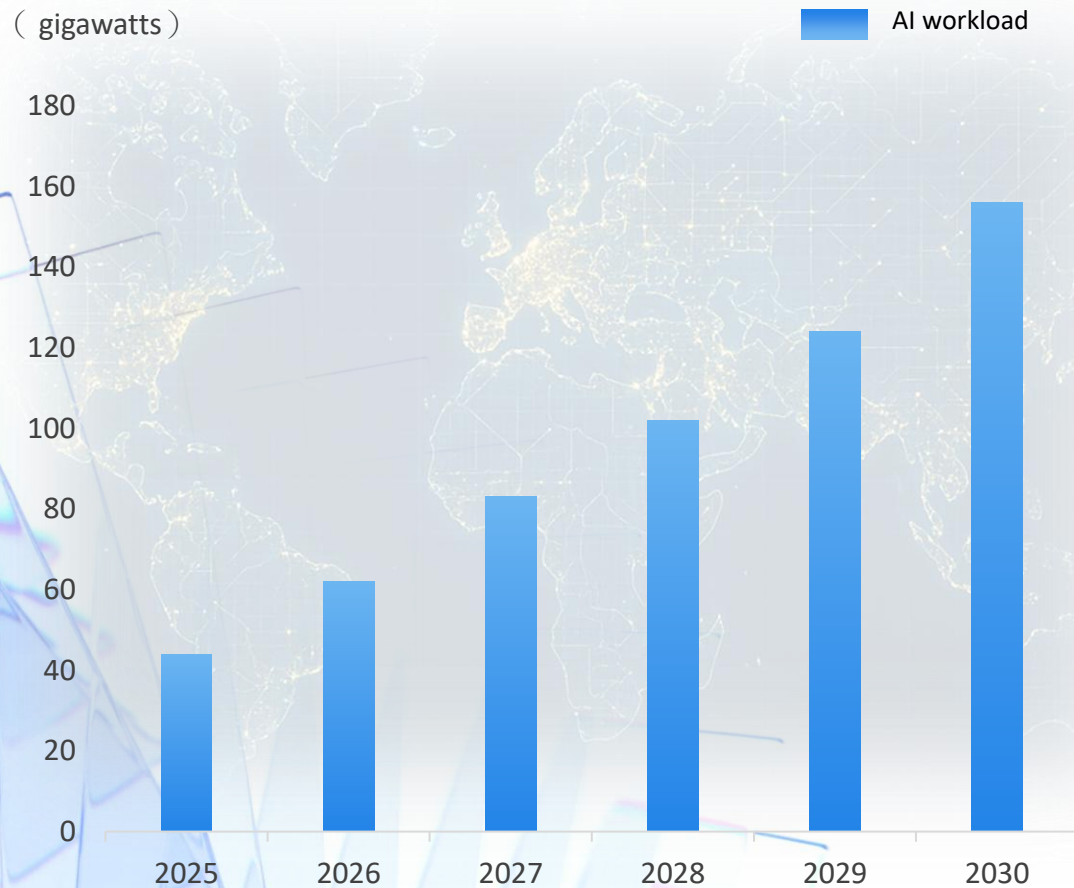
8.66%

annualized ROI

18.58%

IRR

Global AI Infrastructure Boom



*Source: McKinsey & Company

(From 2025 to 2030)

AI Compute Demand >

3.5x

AI Infra Market (CapEx) >

\$5.2T

AIDC Capacity Demand >

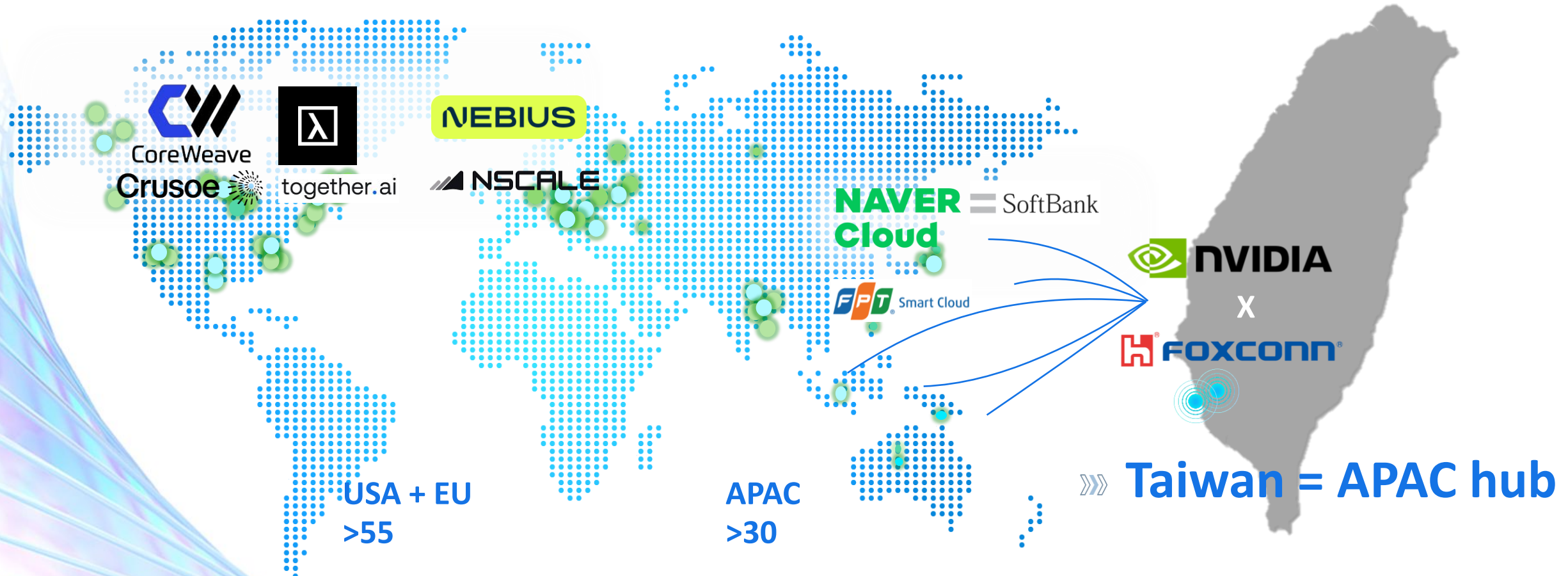
156GW

AI Workload CAGR >

29%

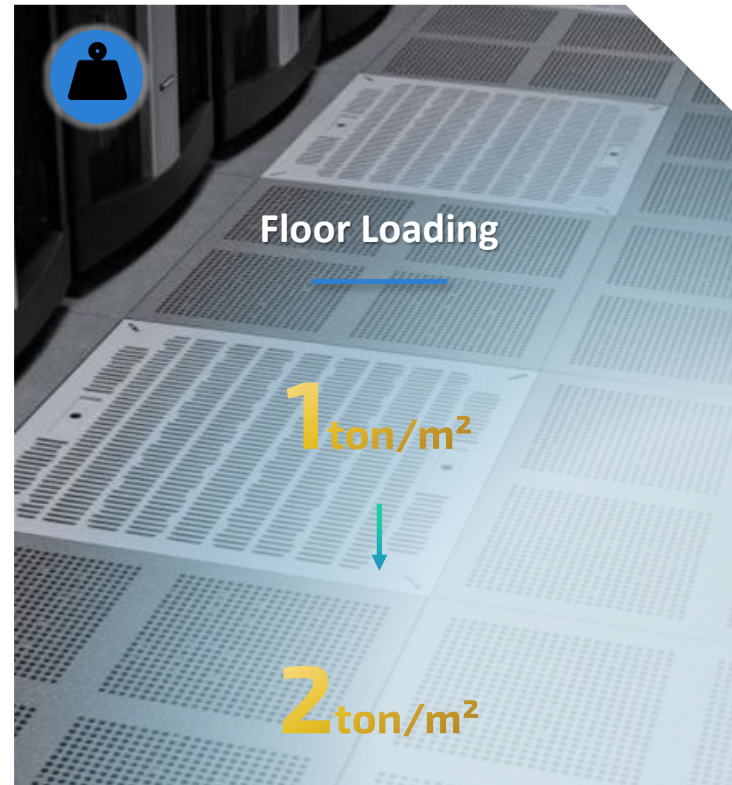
Opportunity - Asia's AI Sovereignty Gap

The blue ocean market in APAC – resulting from lacking leading providers such as CoreWeave and Lambda Labs.



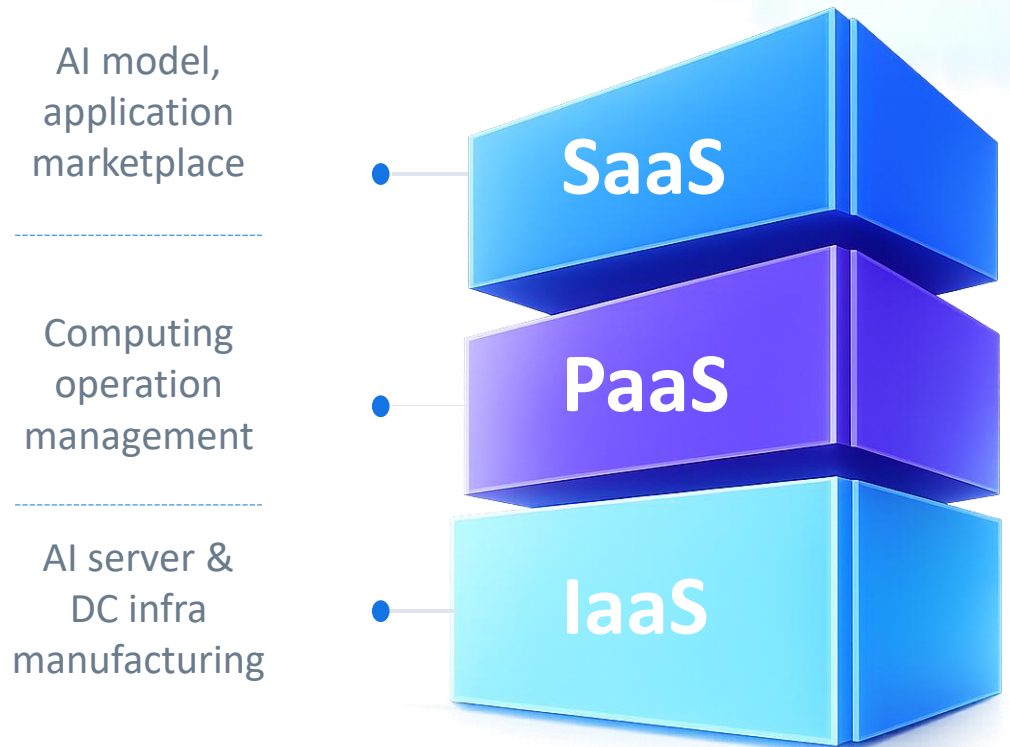
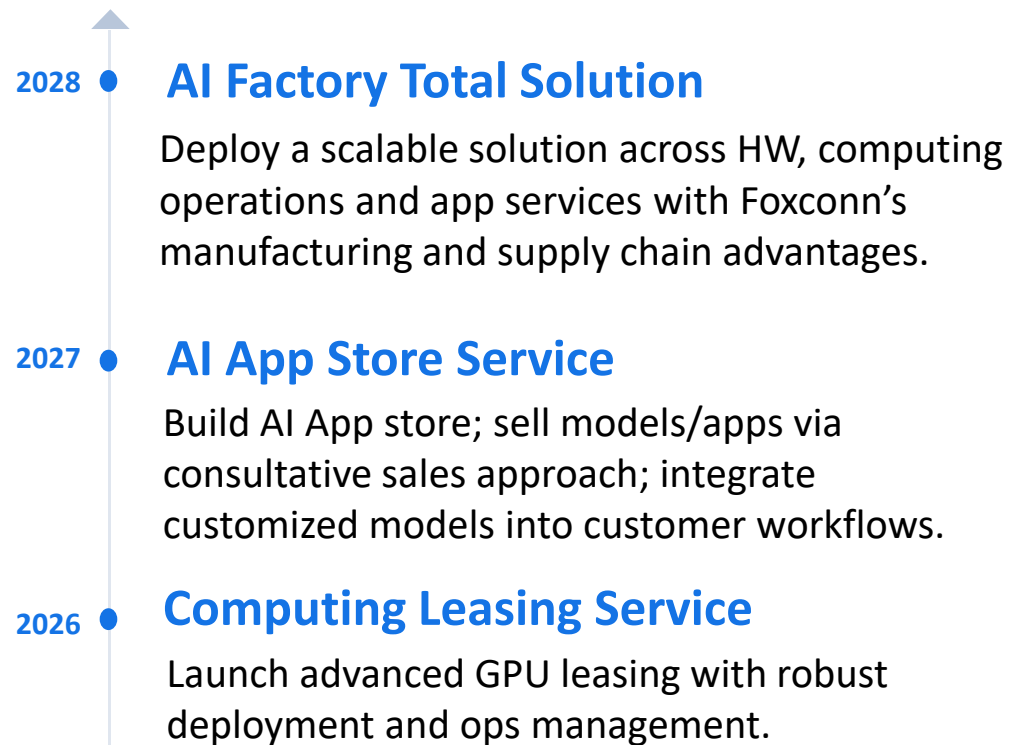
Thresholds - Higher Engineering Entry Barrier

Computing leasing model is the trend of the future.



Solution - The AI Factory Solution

Across the entire AI value chain, Visionbay integrates Foxconn's manufacturing, design, and supply chain strengths to launch a comprehensive AI factory solution, brings to market within three years. Visionbay will also roll out AI-related service products and platforms in phases:



Our Capability

Leading AI data center in Taiwan, Foxconn guarantees the stable, secure, and sustainable growth of your AI business.



**High-Performance
& Scalable Infra**

4.9_{MW}

TTL IT Capacity

High density & Flexible
power options, from

8-28_{kW}

Air-cooled

132_{kW}

Liquid cooling



**Reliability
& Security First**

Uptime **Tier III**

L5 Commissioning test

24/7

Monitoring support

ISO/CSA

Certifications



**World-Class PUE
& Efficiency**

Power Usage Effectiveness

1.2-1.25

Foxconn AIDC2 GB200
sets a new benchmark

**Taiwan's First
DLC-Enabled Data Center**



Taipei one

Hosting NVIDIA's first
H100 Supercomputing
center



AIDC 1

H100 & H200
AI Data center

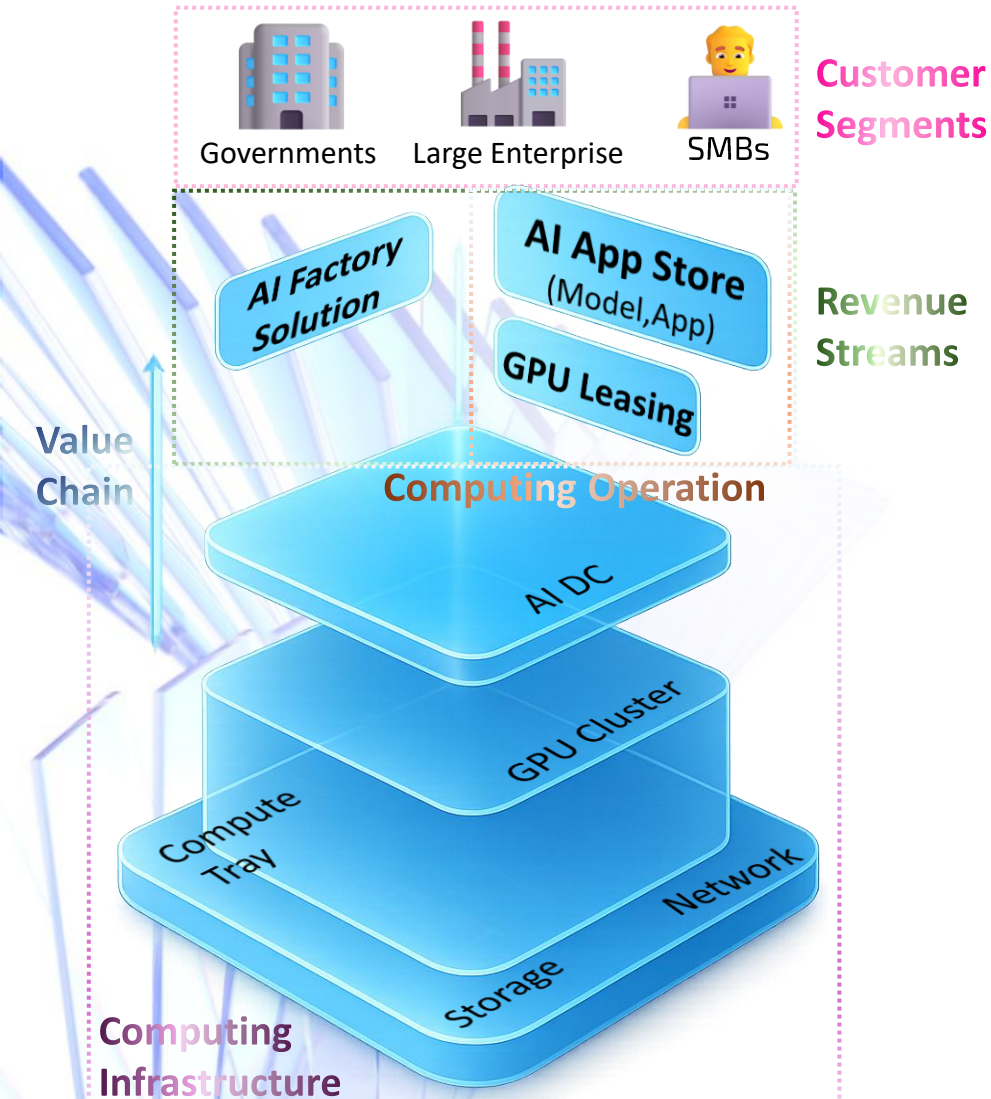


AIDC 2

GB200 NVL72 x 4
+ Network/Switch x 4



Business Model Overview

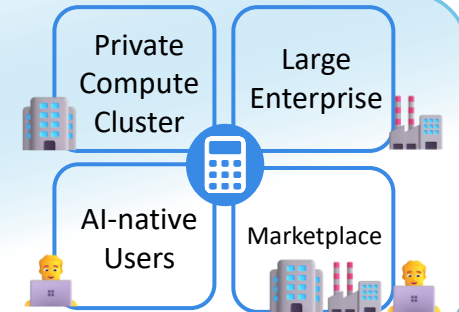


Focused Market Group

Serve governments, large enterprises (including NCPs), and SMBs via computing service, model-consulting, and AI Factory solution.

Pricing Model

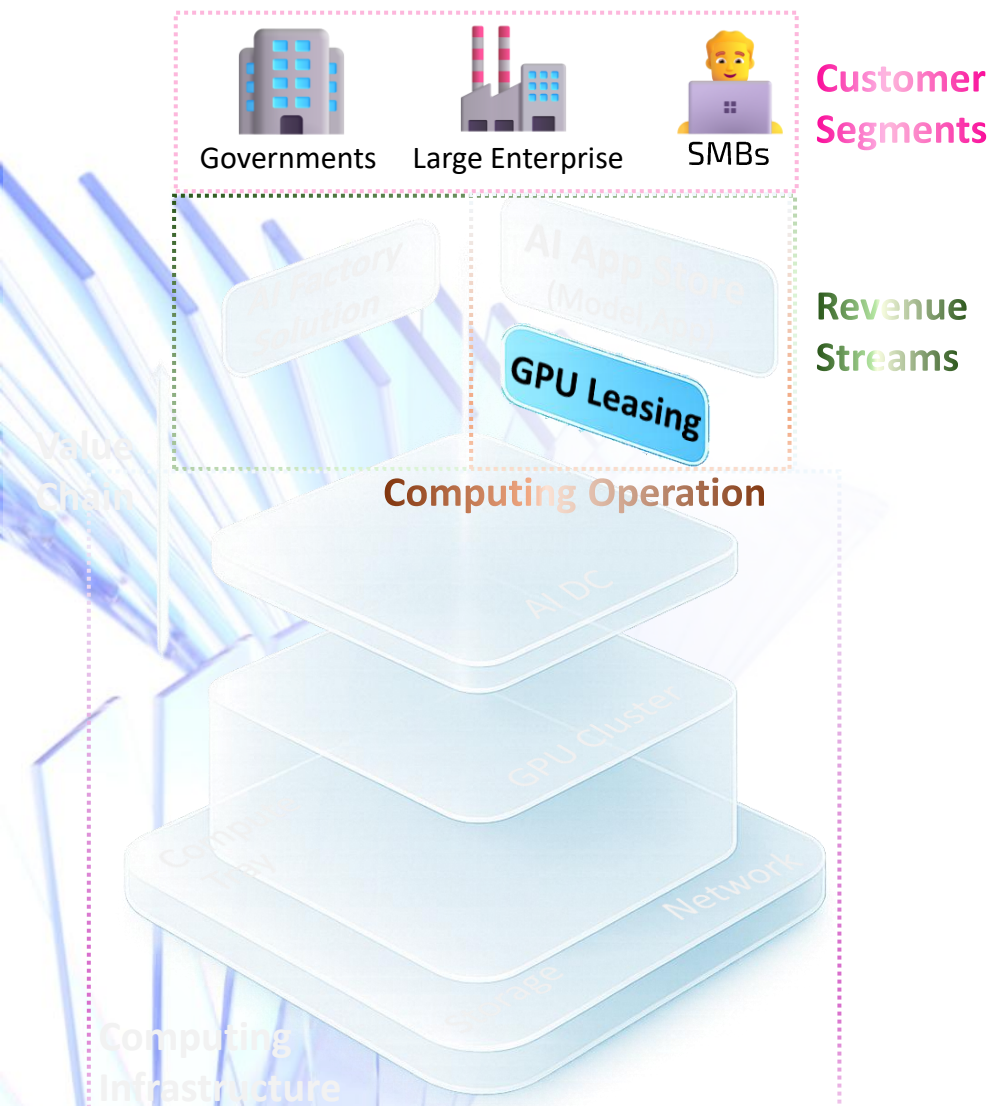
- 4+ Year Contract Pricing
- 1–3 Year Contract Pricing
- Hourly-Based Pricing
- Token-Based Pricing



Early Customer Engagement

Offer trial AI-compute vouchers for capacity-constrained advanced GPUs in APAC to increase customer engagement and retention.

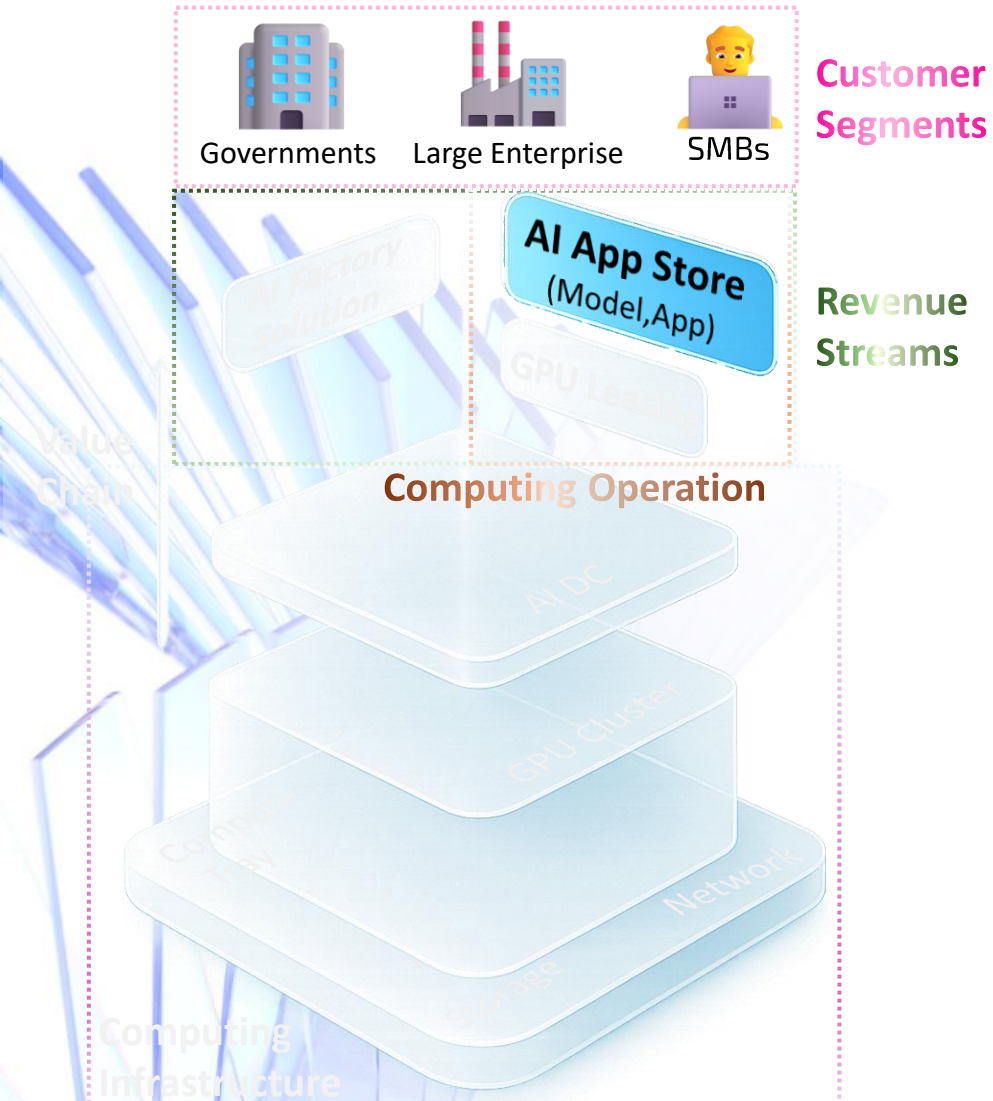
Business Model - GPU Computing Service



GPU Computing Service

- Flexible pricing models ranging from on-demand usage to contracts based on different customer types.
- The typical sales cycle: initial technical validation of infrastructure, small-scale pilot deployments, larger GPU clusters & long-term capacity commitments.
- Long-term contracts (4+ years) provide stable cash flow, enabling Visionbay to reach profitability faster and build a strong foundation for growth.

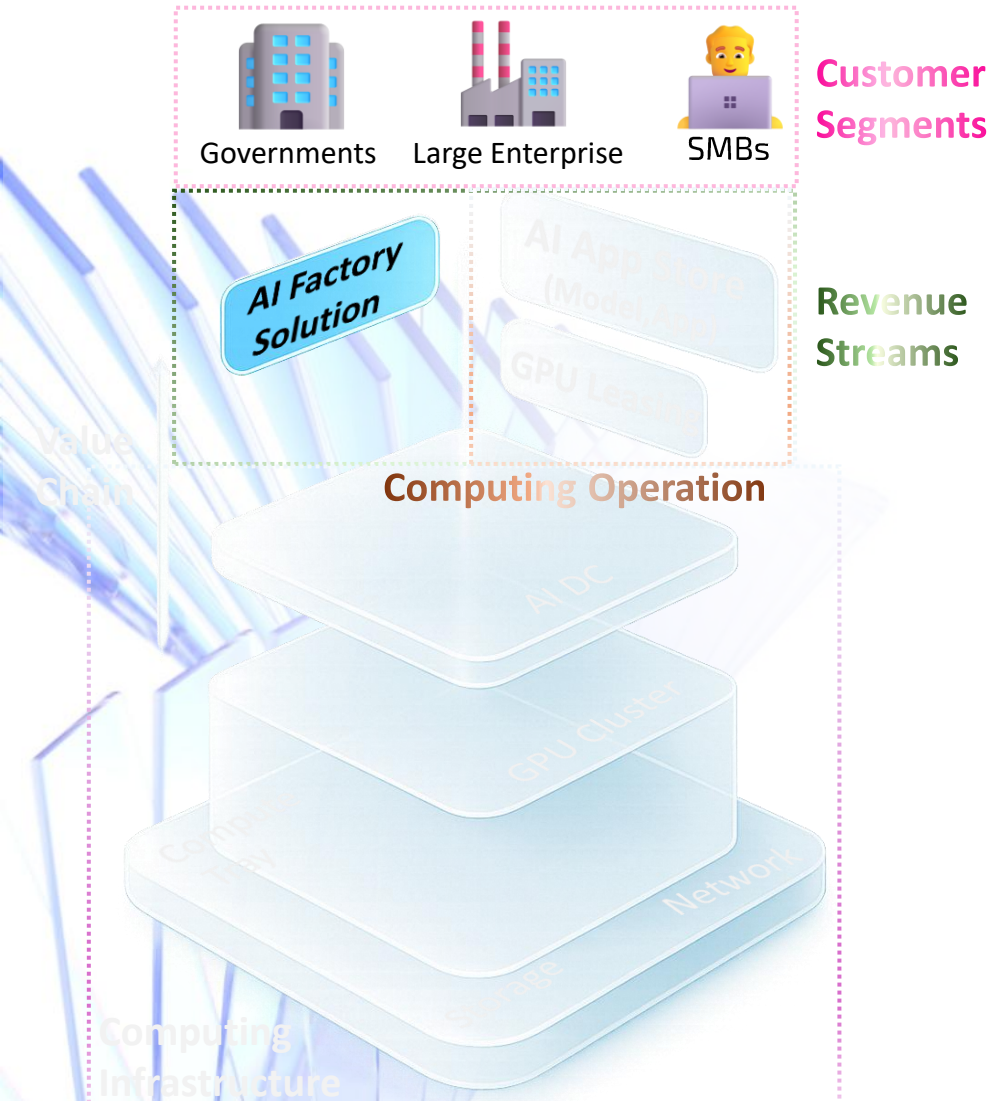
Business Model - Model Consulting Service



Model Consulting Service

- Integrate NVIDIA and 3rd-party AI solutions to accelerate enterprise AI adoption.
- From large enterprises, government to 1.67M+ SMEs — enabling Taiwan's digital transformation.
- Use consultative sales to deliver “+AI” solutions, integrating custom AI models/applications into customers' ERP, CRM, and workflows — driving impact and computing demand.

Business Model - End-to-end AI Factory Solution



End-to-end AI Factory solution —Sovereign, Scalable & Cost-efficient

- Sovereign AI-ready solutions from IaaS to SaaS.
- Vertically integrated for superior cost efficiency over GPU competitors.

Competition

Advantage of Visionbay.ai



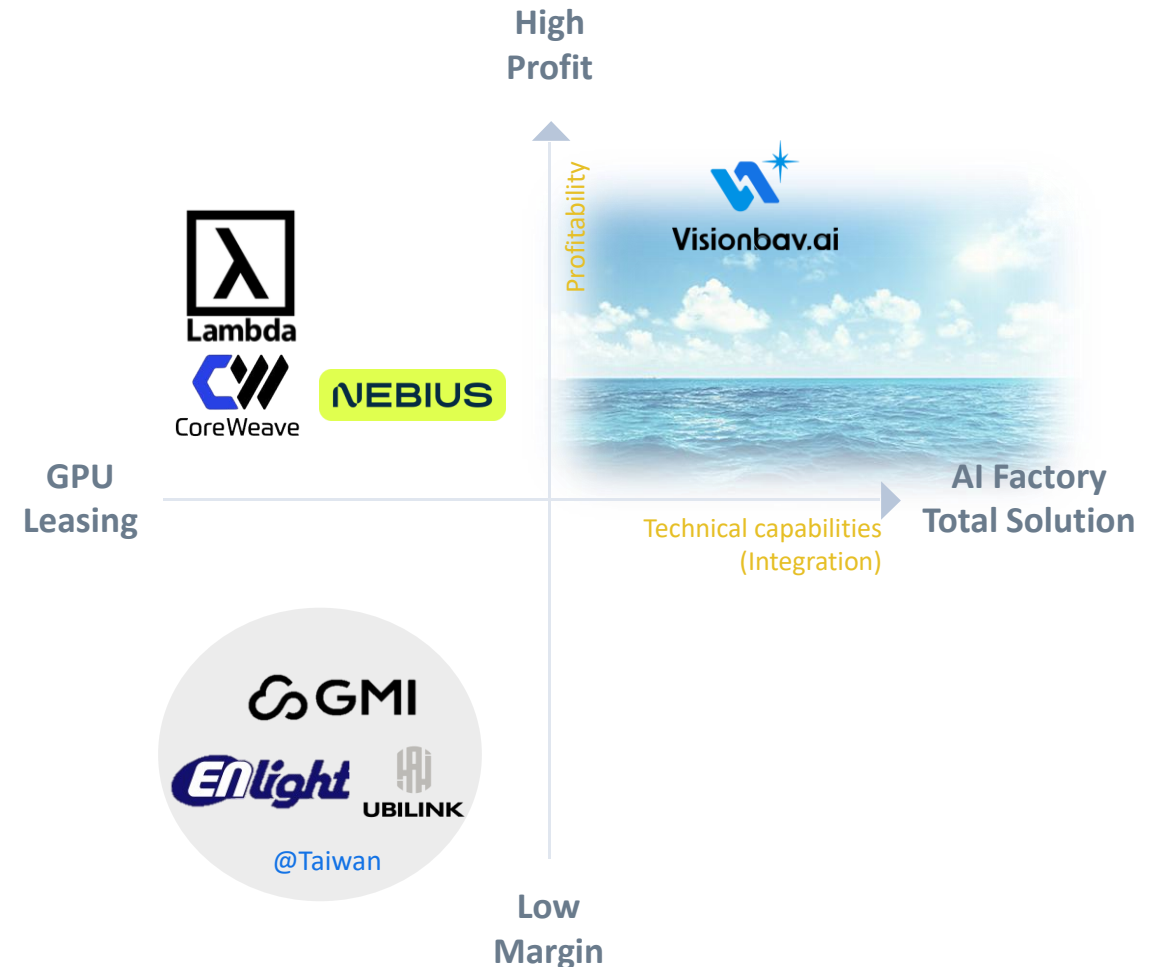
AI Factory Unique Position

Integrates Foxconn's resources, can effectively provide a complete AI factory solution—from infrastructure to AI application value-added services—helping diverse customers deploy AI services faster.

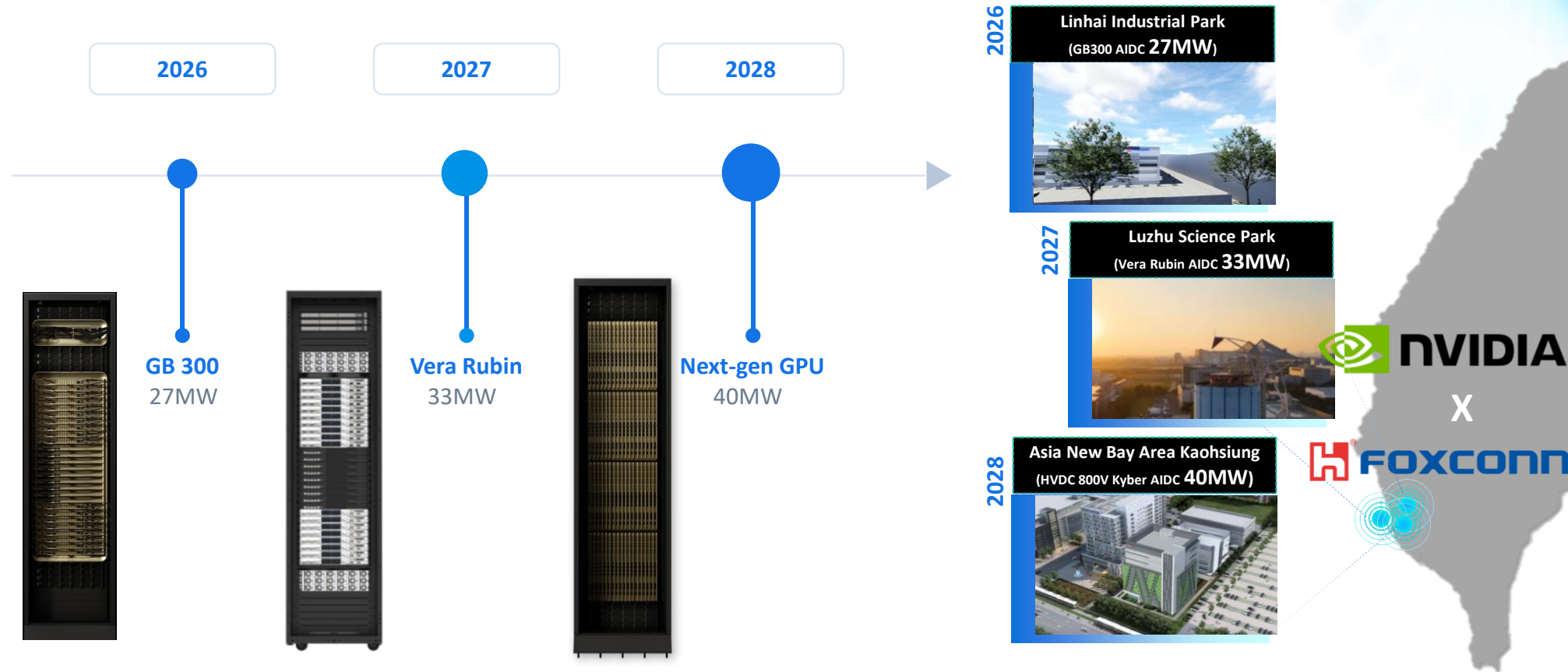


Lack of Large-scale GPU service Providers in APAC & Taiwan

The Asia-Pacific region lacks large-scale GPU service providers such as CoreWeave and Lambda Labs, giving us tremendous potential to expand in this blue ocean market.



100MW Taiwan Deployment Timeline

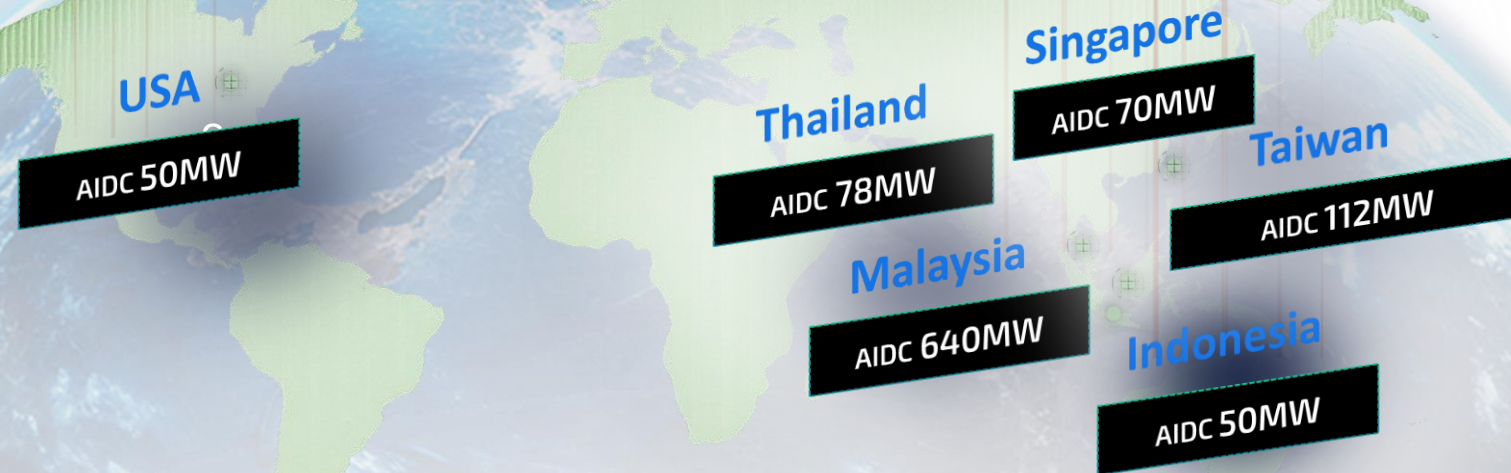


Scaling to 1GW+ by 2029



Global AI Compute Capacity

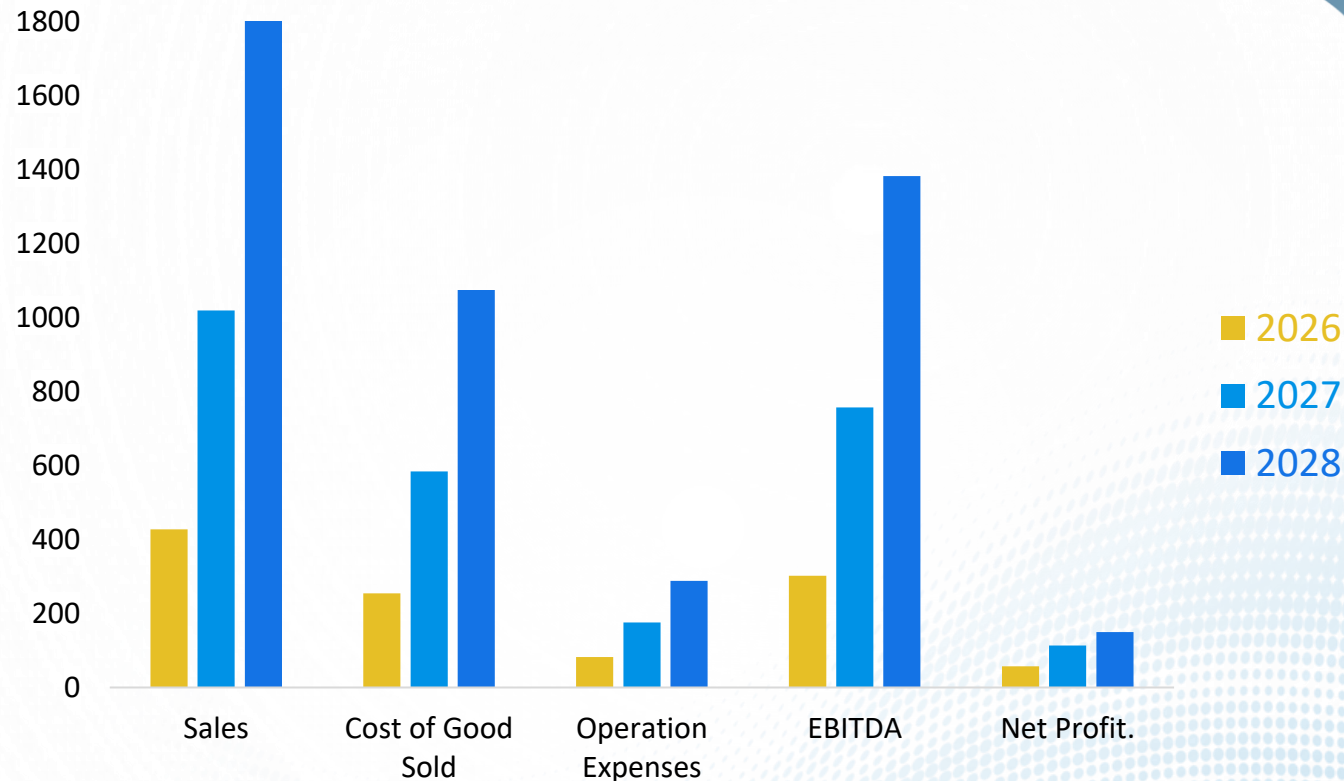
1GW ▲



Investment Financial Outlook

Supported by Foxconn and NVIDIA, the average utilization rate will reach 82%, enabling rapid profitability.

(USD in Millions)



Revenue

USD in Millions



2026

2027

2028

\$427

\$1,019

\$1,812

Gross Margin

USD in Millions



2026

2027

2028

\$173

\$435

\$738

Operating Margin

USD in Millions



2026

2027

2028

\$91

\$259

\$450

Use of Funds

»» 70% – AIDC Infrastructure

GPU compute nodes, high-speed networking, storage, & supporting equipment.

»» 7.5% – Operating Expenses & Labor Cost

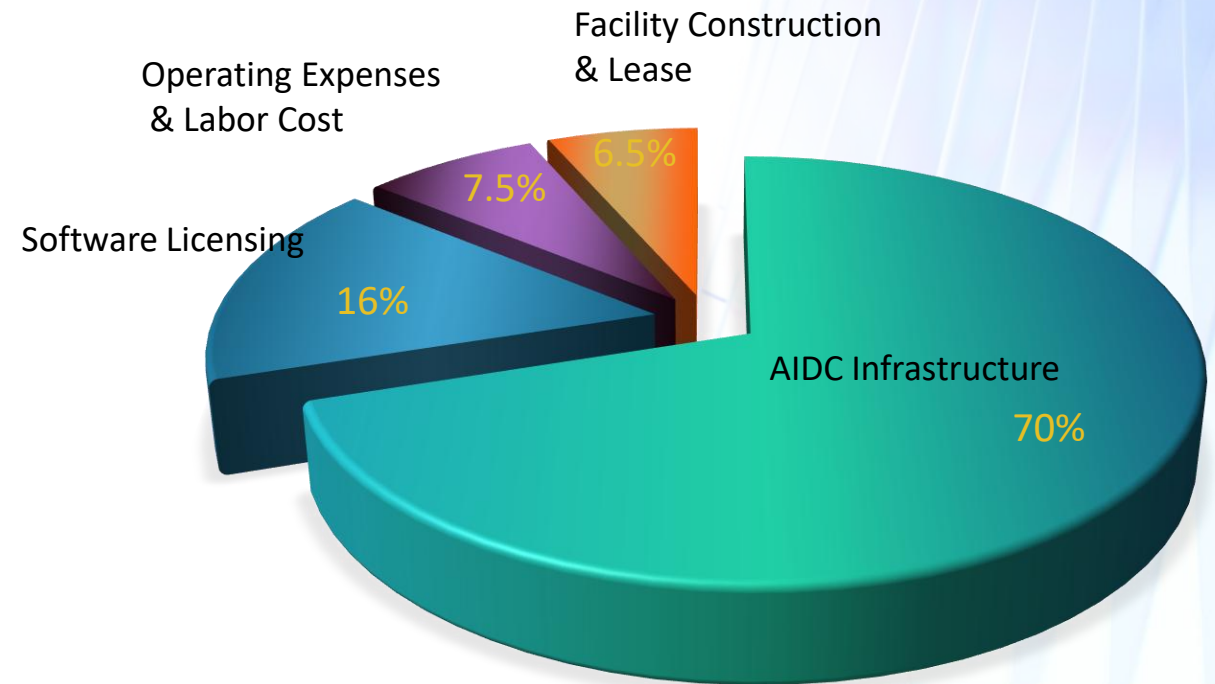
Electricity, sales and marketing, R&D, and other operating costs.

»» 6.5% – Facility Construction & Lease

Power and electrical installation, backup systems, and safety/fire protection infrastructure.

»» 16% – Software Licensing & R&D

Platforms for workload orchestration, billing (BSS), AI marketplace portals, and customer support systems.



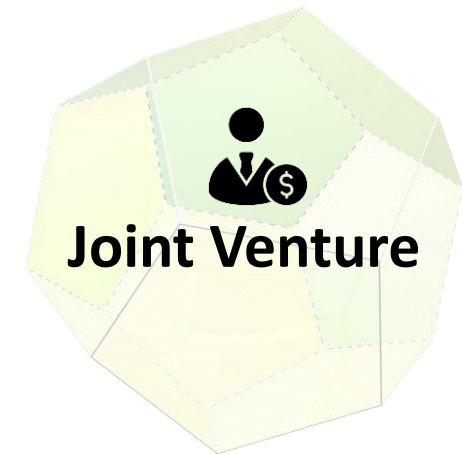
Investment Structure Scenarios



Stable Yield
ex. Life Insurance Co.
with optional feature
conversion discount
Hybrid DTE



**High-growth
Investors**
with long-term
growth Strategy
& IPO bonus



Strategic Investors
aligning with
Foxconn's ecosystem
leadership & long-term
asset control

Strategic Framing

(USD in Billions)

Investment Allocation	Capital	1B
	HH - 60%	0.52
	Equity Investors - 40%	0.48
	Debt to equity	1.5
Investment	Bank loan	3
	Total investment	5.5
Performance	Pre-tax (Total in 8 yrs)	0.9
	Life ROI	8.66%
	IRR	18.58%
	Utilization rate	65-87%

USD	 CoreWeave	 NEBIUS	 APPLIED DIGITAL
Capital	4.77B	2.02B	1.57B
Revenue	4.3B	0.3B	1.0B
Pre-tax (2025)	-0.8B	-0.2B	-0.03B

Benchmark Table

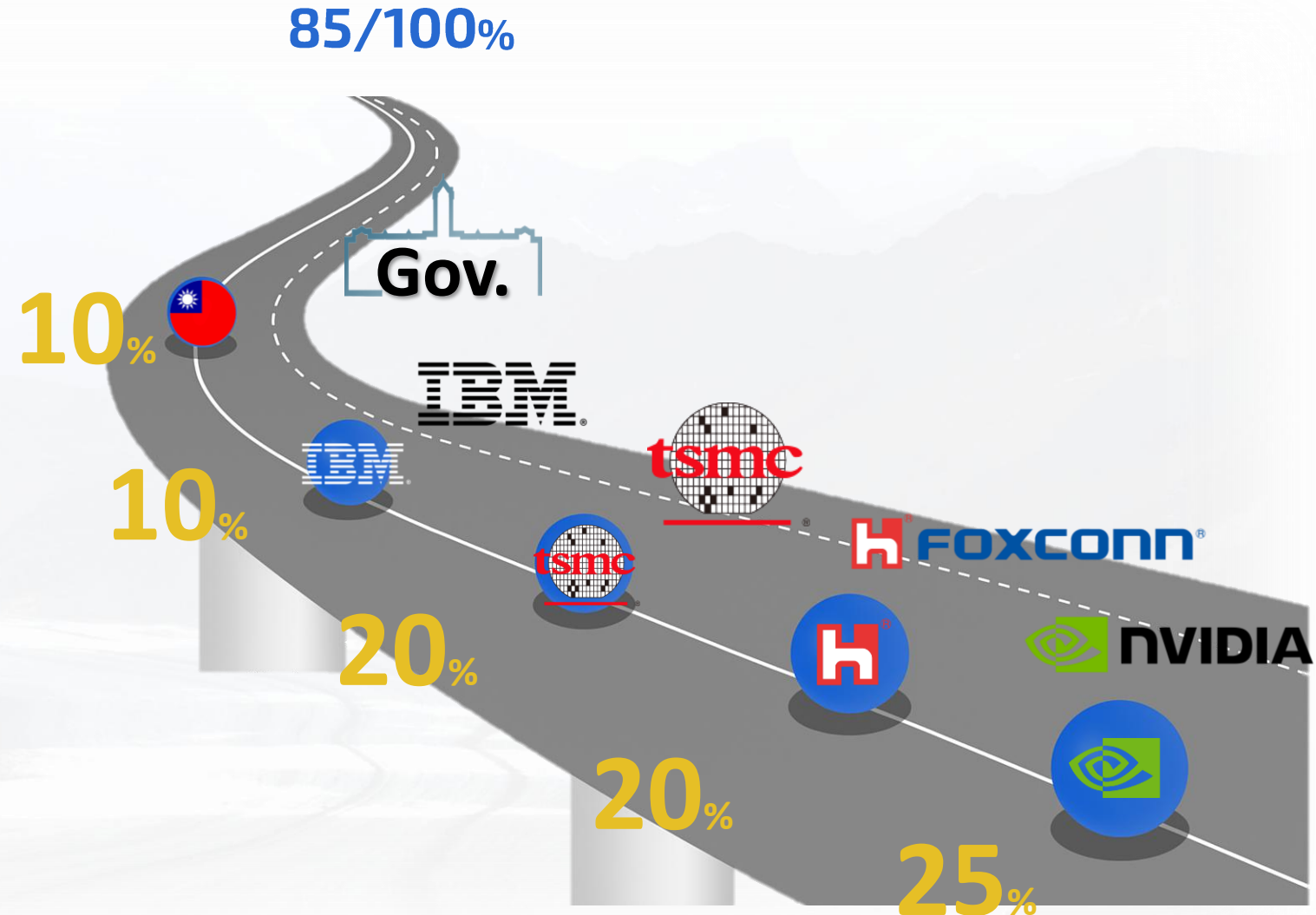
8-yr Financial Forecast

(USD in Millions)

Item	2026	2027	2028	2029	2030	2031	2032	2033
Revenue	427	1,019	1,812	1,740	1,677	1,636	1,516	1,411
Gross Margin	173	435	738	670	595	555	642	826
Opt. Margin	91	259	450	382	306	266	353	536
EBITDA	302	748	1,354	1,285	1,210	1,170	1,045	950
Net Profit	57	113	150	95	35	3	72	219
Annual ROI (%)	31.0%	26.4%	19.0%	12.1%	4.4%	0.4%	9.1%	27.8%
Life ROI (%)	8.66%							
IRR (%)	18.58%							

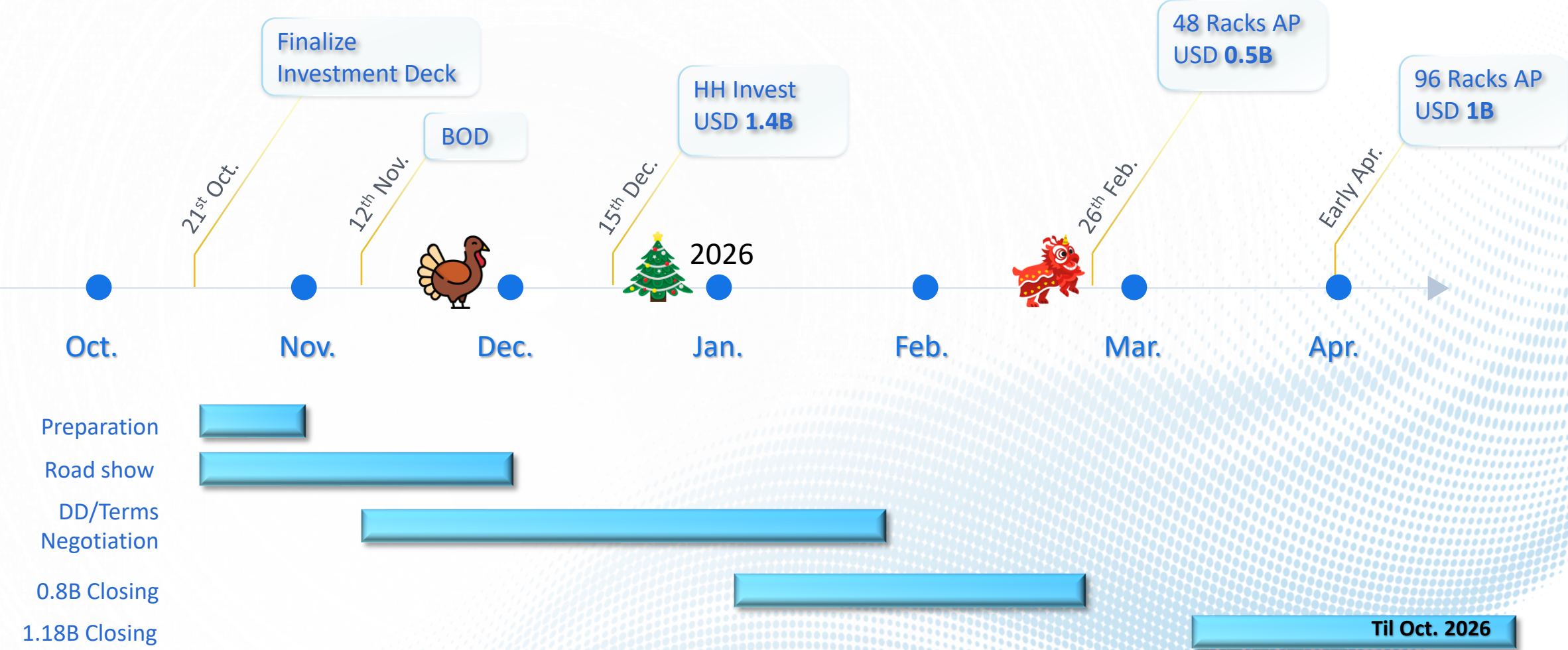
Offtake Commitment

Driving the local AI ecosystem development with strong commitments from the strategic partners.



Fundraising Milestone

Internal
External



Potential Risks



Demand can be lower than expected / GPU service unit price decline

(Due to AI market saturation & intensified competition)



Strategies

1. Build Strategic Partnerships

— e.g., NVIDIA DGX Cloud, internal Foxconn demand, and long-term customer contracts (3–5 years).

2. Avoid Over-reliance on a Single Client

— diversify target segments (enterprise private AI, government sovereign AI, research institutions, key ecosystem partners).

3. Develop Differentiated Services

— stronger SLA, data sovereignty, privacy isolation, and customized service models.

Potential Risks (Cont'd)



Rapid product iteration by NVIDIA

(e.g., GB300 → VR200), leading to accelerated asset depreciation)



Strategies

1. Accelerate ROI through Early Adoption

- Deploy early adopter teams to capture new product “price/performance sweet spots,” accelerating rollout and improving utilization rate to shorten ROI cycles.

2. Adopt End-of-life Product

- reposition mature models to secondary markets, maintaining utilization and extending cash flow with lower pricing.

Leadership Team



Neo Yao

CEO

- Founder & CEO, FORTUNE BAY (annual revenue US\$1.7B)
- 12+ years of experience in business development
- 5+ years of experience in digital transformation & data analytics
- Staff of the Foxconn chairman office
- M.S. in Business Analytics, NYU Stern School of Business



Frank Ho

COO

- COO, FORTUNE BAY Technology
- Leading finance, supply chain, and systems teams in semiconductor and AI cloud operations.
- 10+ years in semiconductor supply chain operations
- 10+ years in automation software, AI, and multi-agent algorithm development
- EMBA, Nanyang Technological University, Singapore
- M.Sc. in Automation, NTUST

Advisory & Partners



Sogo Hsu

Advisor

- Chairman, Dynamic Computing Technology
- Expert in IDC infra operations; led NVIDIA Taipei-1 cluster deployment
- 20+ years of HPC experience; built Taiwan's first AIDC
- Ph.D. in Electrical Engineering, NTU



Kuo-Chin Chang

Advisor

- CIO, Foxconn – Digital Transformation Leader
- 30+ years of experience in IT and enterprise systems
- B.S. in Applied Mathematics, CYCU





From Manufacturing to **Excellence in AI Power**

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